

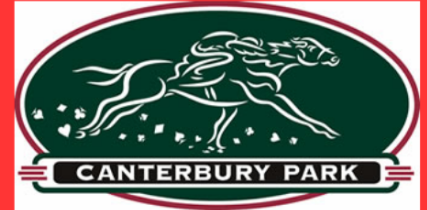
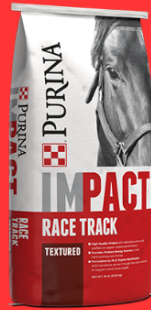


# PALMA ENTERPRISES

AT CANTERBURY PARK  
SHAKOPEE, MN



JESSE SKAGGS: PURINA FEED SALES INTERN



## Top 3 Tasks:

1. Operations
2. Conduct Feed Trials
3. Market Analysis



## New Experiences:

- Visiting the Purina Research Farm in St. Louis, MO
- Experience life at a race track and learning the lifestyle



This summer allowed me to pursue my interest in nutrition. I networked with many trainers, learned sales techniques, and allowed me to grow professionally.



## ADVICE:

TAKE THE CHANCE AND MOVE.  
IF YOU AREN'T  
UNCOMFORTABLE THEN YOU  
AREN'T PUTTING YOURSELF OUT  
THERE ENOUGH.



## 3 NEW SKILLS:

COMMUNICATION  
SALES TECHNIQUES  
NETWORKING